**GIỚI THIỆU PART 3 – CONVERSATIONS**

Phần thi nghe TOEIC PART 3 có tổng cộng 10 đoạn hội thoại ngắn giữa hai người. Mỗi đoạn như vậy bao gồm ba câu hỏi tương đương với các nội dung: Hỏi các thông tin bao quát, Hỏi các thông tin chi tiết và Câu hỏi suy luận.

**I. CÁC DẠNG CÂU HỎI TRONG PART 3**

***1. Dạng câu hỏi ý chính***

Bạn sẽ nghe được đáp án của kiểu câu hỏi này ngay trong phần đầu của đoạn hội thoại. Các câu hỏi thường gặp của phần này là:

What is the conversation about? (Đoạn hội thoại nói về chủ đề gì?)

What is the topic of the conversation? (Chủ đề chính của cuộc trò chuyện là gì?)

***2. Dạng câu hỏi chi tiết***

Câu hỏi dạng này sẽ hỏi sâu hơn về chủ đề của đoạn hội thoại như

What problem does the woman have? (Người phụ nữ đang gặp phải vấn đề gì?)

What does the man suggest? (Người đàn ông đề xuất ý kiến gì?)

***3. Dạng câu hỏi suy luận***

Câu hỏi suy luận được đánh giá là khó vì nó không chỉ đánh giá xem bạn hiểu bài nghe như thế nào mà còn có thể căn cứ vào các thông tin nghe được để suy luận ra câu trả lời không có trong phần nghe đó.. Ví dụ:

What is the relationship between 2 speakers? (Mối quan hệ giữa 2 người nói là gì?)

What will the woman probably do next? (Người phụ nữ sẽ làm gì tiếp theo?)

Như vậy trong phần này có tổng cộng 30 câu. Nếu ở Part 1 và 2 của kì thi TOEIC thí sinh có thể dựa vào các thủ thuật để tìm ra các đáp án đúng thì ở TOEIC Part 3, bạn phải hoàn toàn dựa vào nội dung từ bài hội thoại. Đây chính là một điểm khó đối với những bạn có kĩ năng nghe yếu cũng như phân tích các thông tin nghe được. Bên cạnh đó, yếu tố giọng đọc, tốc độ đọc, ngữ điệu cũng sẽ ít nhiều làm khó thí sinh nếu như không có nền tảng vững vàng.

### II. CÁCH LÀM TỐT TOEIC PART 3

Một điểm đáng lưu ý của TOEIC PART 3 là thứ tự của các câu hỏi thường sẽ tương ứng với từng phần của bài nghe. Nghĩa là, bạn nghe đến đâu thì câu hỏi sẽ hỏi đến đấy (từ đầu đến cuối) chứ không xáo trộn. Như vậy, bạn có thể yên tâm nghe tuần tự từng thông tin một.

***1. Nghe hết một lượt mới tô đáp án:*** Với mỗi câu đúng nghe được, bạn có thể dùng tay trỏ vào đề thi để “đánh dấu”, sau khi nghe hết một loạt 3 câu mới tô câu trả lời. Cách này giúp bạn có thể tập trung hoàn toàn vào bài Nghe.

***2. Phân bổ thời gian:***Sau khi nghe hết đoạn hội thoại, bạn sẽ nghe 3 câu hỏi. Thời gian đọc câu hỏi là 3 giây, thời gian ngắt quãng giữa các câu hỏi là 8 giây. Tức là sau khi kết thúc đoạn đối thoại bạn có 24 giây để trả lời tất cả các câu hỏi đó.

***3. Tranh thủ đọc qua các câu hỏi:*** Trong khoảng thời gian chuyển giữa các phần nghe, bạn nên tranh thủ đọc qua một lượt các câu hỏi và câu trả lời in sẵn trong đề để tạm nắm chủ đề và nội dung của bài hội thoại, cũng như đoán được một số thông tin chính mà người ta sẽ hỏi.

***4. Bỏ qua các đáp án không làm được:*** Sẽ khó để nhớ hết thông tin trong toàn bộ đoạn hội thoại, do đó đừng lãng phí thời gian cho các câu hỏi bạn thực sự không biết, thay vào đó hãy “hi sinh” và tập trung làm tiếp các câu sau.

***5. Nắm được đặc trưng của TOEIC Part 3:***Tốc độ nói trong phần này sẽ nhanh dần, thường sẽ có 4 lượt nói và xuất hiện nhiều bẫy, thậm chí các đáp án sai cũng sẽ chứa các từ bạn nghe được hoặc trong bài nghe xuất hiện cả 4 đáp án.

### III. CÁC CHỦ ĐỀ THƯỜNG XUẤT HIỆN TRONG TOEIC PART 3

1. Thông tin trong văn phòng (thời gian, cuộc họp, tài liệu, thiết bị, lịch hẹn)  
2. Thông tin về cá nhân (tăng lương, thăng chức, các công việc đang làm)  
3. Du lịch (chuyến công tác, giá cả, thời gian)  
4. Restaurants (nhà hàng), real estate (bất động sản), and retail (bán lẻ)  
5. Free-time activities (các hoạt động trong thời gian rảnh rỗi)

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| **UNIT 1** |

**I. LUYỆN TẬP TRÊN LỚP**

***Questions 41-43 refer to the following conversation.***

**(W-Am)** Hi Kyoko, it’s Ann. What are you doing this weekend? I thought we might go hiking on Saturday.

**(W-Br)** Sounds like fun, Ann, but my sister is visiting from out of town, and I’m taking her to the art museum on Saturday.

**(W-Am)** Oh, I know your sister will really enjoy the art museum. I was just there last week. The new sculpture garden is really worth seeing.

**41.** What are the speakers mainly discussing?

(A) A recent vacation

(B) An art class

(C) Plans for the weekend

(D) Their work schedules

**42.** Who is visiting Kyoko?

(A) Her sister

(B) Her daughter

(C) Her mother

(D) Her aunt

**43.** What did Ann do last week?

(A) She visited a museum.

(B) She worked overtime.

(C) She saw a play.

(D) She went biking.

***Questions 44-46 refer to the following conversation.***

**(W-Br)** Daniel, can you \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ after work today? My

car’s still in the shop.

**(M-Br)** Sorry, but I’m leaving work early today. I have a \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

this afternoon at three.

**(W-Br)** Oh. Well, in that case, I can take the bus. It’s only \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_\_\_** from here, right?

**(M-Br)** Yes, it’s not far. And, plus it looks like \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

and \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**44.** What does the woman ask for?

(A) A ride home  
 (B) A bus schedule  
 (C) An umbrella  
 (D) Advice about a car

**45.** Where does the man need to go at three o’clock?

(A) To the bus stop  
 (B) To the train station  
 (C) To the auto shop  
 (D) To the dentist’s office

**46.** What does the man say about the weather?

(A) It is cold.  
 (B) It is raining.  
 (C) It is windy.  
 (D) It is sunny.

***Questions 47-49 refer to the following conversation.***

**(M-Br)** Hi, Ms. Higuchi. This is John Westfield from Trident \_\_\_\_\_\_\_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_**. We’ve noticed that \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ in two months.

**(W-Am)** Yes, I haven’t been receiving my bills. Do you have \_\_\_\_\_\_\_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_**? I’ve recently moved.

**(M-Br)** Our database \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ as one fourteen Carson

Avenue. Is that correct?

**(W-Am)** No, I’ve moved. I thought I let everyone know, but I must have

forgotten about mobile phone bill. Let me \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**47.** Who most likely is the man?

(A) A mobile phone company employee  
 (B) A post office employee  
 (C) A bank manager  
 (D) A computer programmer

**48.** Why did the man call the woman?

(A) To advertise a store opening  
 (B) To ask about unpaid bills  
 (C) To ask for a form  
 (D) To offer a special discount

**49.** What will the woman probably give the man?

(A) Directions to a building  
 (B) An order for supplies  
 (C) Her mailing address  
 (D) An account number

***Questions 50-52 refer to the following conversation.***

**(W-Br)** Are you interested in \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ by Joan Watson at

the Carter Theater? My husband and I are planning to go.

**(M-Am)** I’ve heard the acting and the sets are wonderful, but I just went to the

opera, and I don’t know \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ right now.

**(W-Br)** Well, I’m calling the theater in a few minutes \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

so I can let you know if there are any seats still available \_\_\_\_\_\_\_\_\_\_

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**(M-Am)** That would be great. Then I can decide if I want to go or not.

**50.** What are the speakers discussing?

(A) A play  
 (B) A dance performance  
 (C) A film  
 (D) A concert

**51.** What is the man concerned about?

(A) The length of the show  
 (B) The quality of the performance  
 (C) The cost of the tickets  
 (D) The location of the theater

**52.** What will the woman probably do next?

(A) Call to order tickets  
 (B) Read a review of the show  
 (C) Go to the ticket office  
 (D) Check the schedule online

***Questions 53-55 refer to the following conversation.***

**(M-Am)** Hi, Maria. Have you had any luck \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

during the conference this weekend?

**(W-Am)** No, I’ve been on the phone all morning \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

but everything in the center of Houston is booked.

**(M-Am)** You know Mr. Yakamoto \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_?

Well, he’s going too, and he said \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ fifteen

minutes outside the city that has plenty of space. You might want to

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**(W-Am)** Oh, that’s great. I’ll \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and get more details.

**53.** What will the woman do in Houston?

(A) Go sightseeing

(B) Visit a friend

(C) Attend a conference

(D) Meet with a client

**54.** What does the woman need to do?

(A) Reschedule a meeting

(B) Reserve a hotel room

(C) Make flight arrangements

(D) Buy a map

**55.** Who will the woman probably call next?

(A) A coworker

(B) A hotel operator

(C) A travel agent

(D) A car rental company

**II. BÀI TẬP VỀ NHÀ**

***Questions 56-58 refer to the following conversation.***

**(W-Am)** Do you want to try lunch at the \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ near the

\_\_\_\_\_\_\_\_\_**\_\_\_\_\_\_\_**?

**(M-Br)** Oh, I went there last week and I wasn’t very impressed. There were

\_\_\_\_\_\_\_\_**\_\_\_\_\_\_\_\_\_\_** and there wasn’t \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ between

the tables.

**(W-Am)** Really. That’s too bad. What do you want to do?

**(M-Br)** Well, let’s \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and take them \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

since it’s a beautiful day to sit outside.

**56.** Where does the woman suggest going?

(A) To a restaurant

(B) To a coffee shop

(C) To an ice cream shop

(D) To a company cafeteria

**57.** What does the man say about the dining area?

(A) It is expensive.

(B) It is crowded.

(C) The food is bad.

(D) The service is low.

**58.** What will they probably do next?

(A) Eat at a sandwich shop

(B) Buy some ice cream

(C) Return to the office

(D) Go to a park

***Questions 59-61 refer to the following conversation.***

**(M-Br)** Hello, I’m calling about an advertisement in \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

for a \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ on Jasmin Street. Is it still available?

**(W-Am)** I’m sorry, we \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ a couple of days ago.

However, we have a \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ that’s vacant.

**(M-Br)** Great. \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ sometime tomorrow?

**(W-Am)** Let me check. Yes, I can show it to you \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_. Does that

work for you?

**59.** Where most likely does the woman work?

(A) At an employment agency

(B) At a travel agency

(C) At a property rental agency

(D) At an advertising agency

**60.** Where did the man read the advertisement?

(A) On a bulletin board

(B) On a Web site

(C) In a brochure

(D) In a newspaper

**61.** What time does the woman suggest the speakers meet?

(A) At 12:00 noon

(B) At 2:00 P.M.

(C) At 4:00 P.M.

(D) At 6:00 P.M.

***Questions 62-64 refer to the following conversation.***

**62.** Why did the man go to the woman’s office?

(A) To discuss a report

(B) To ask for help

(C) To schedule a meeting

(D) To request vacation time

**63.** What does the man’s department need?

(A) Office supplies

(B) Another worker

(C) More office space

(D) New computers

**64.** What will the man probably do later today?

(A) Finalize the budget

(B) Place an advertisement

(C) Conduct an interview

(D) Cancel a subscription

***Questions 65-67 refer to the following conversation.***

**65.** What are the speakers discussing?

(A) A book review

(B) A magazine article

(C) A newspaper advertisement

(D) A travel brochure

**66.** What does the man recommend that

Isabella do?

(A) Take pictures of parks

(B) Visit a building

(C) Enter a contest

(D) Paint a portrait

**67.** Where did Isabella go last month?

(A) London

(B) Paris

(C) New York

(D) Rome

***Questions 68-70 refer to the following conversation.***

**68.** What does the woman plan to do on

Wednesday?

(A) Buy a present

(B) Write a report

(C) Give a talk

(D) Inspect a building

**69.** What does the woman say she needs?

(A) Copies of some documents

(B) Sales figures for a client

(C) The address of a construction

company

(D) The local newspaper

**70.** When will the man help the woman?

(A) This morning

(B) This afternoon

(C) Tomorrow morning

(D) Tomorrow afternoon

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| **UNIT 2** |

**I. LUYỆN TẬP TRÊN LỚP:**

***Questions 41-43 refer to the following conversation.***

**(W-Am)** Good morning. This is the front desk. May I help you?

**(M-Br)** Yes, this is James Wagner in room two fourteen. I ordered breakfast for eight o’clock this morning, but it hasn’t arrived yet.

**(W-Am)** I’m sorry Mr. Wagner. You should have received it by now. I’ll call the kitchen and check on it for you.

**(M-Br)** OK, but I don’t have much time. I need to be on the 9:30 bus to the airport or I’ll miss my flight.

41. Where does this conversation probably take place?

(A) In a restaurant  
(B) In a hotel  
(C) In an airport  
(D) In a supermarket

42. Why did the man contact the woman?

(A) To inquire about an order  
(B) To request a receipt  
(C) To buy a ticket  
(D) To make a reservation

43. Why is the man in a hurry?

(A) A restaurant is about to close.  
(B) He is late for a business lunch.  
(C) He has to catch a plane.  
(D) A bus tour will begin soon.

***Questions 44-46 refer to the following conversation.***

**(W-Br)**  Excuse me. I’m \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ for my office.

**(M-Am)** What \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ are you looking for?

**(W-Br)** I’d prefer a wall-mounted unit, but I’m most concerned \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

I don’t want to \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**(M-Am)** We don’t have all our models on display. Let me go \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

so you’ll have a wider selection to choose from.

44. Where does this conversation take place?

(A) In an office  
(B) In an apartment  
(C) In a clothing store  
(D) In a furniture store

45. What is the woman most concerned about?

(A) The cost of an item  
(B) The size of an office  
(C) The design of a machine  
(D) The selection of items

46. What will the man probably do next?

(A) Sell a desk  
(B) Get a catalog  
(C) Select a model  
(D) Write an order

***Questions 47-49 refer to the following conversation.***

**(W-Am)** Hi, Bill. Are you ready for the meeting this afternoon? You’ve got \_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** to give, right?

**(M-Br)** Right. But there’s a small problem. My slides are finished, but \_\_\_\_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_** and I can’t print out the handouts I want to \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_**.

**(W-Am)** Why don’t you \_\_\_\_\_\_\_\_\_\_ and see \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ for you on the

second floor?

**47.** How long is the man’s presentation expected to last?

(A) Half an hour  
(B) One hour  
(C) Two hours  
(D) Three hours

**48.** What problem does the man mention?

(A) The printer is broken.  
(B) Some slides are missing.  
(C) The meeting room is too small.  
(D) His presentation has been postponed.

**49.** What does the woman suggest?

(A) Making extra copies  
(B) Asking a coworker for help  
(C) Beginning the presentation early  
(D) Changing the meeting room

***Questions 50-52 refer to the following conversation.***

**(W-Br)** Is there any way I can get on \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_? My

flight from New York didn’t arrive on time so \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**(M-Am)** Let’s see, I don’t have any direct flights, but if you’re willing to connect in

San Francisco, there is a flight \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**(W-Br)** As long as \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, I’ll take it. My name’s

Joan Martin.

**(M-Am)**  Here’s your ticket, Ms. Martin. Please \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**50.** What is the woman’s problem?

(A) She lost her luggage.

(B) She missed a flight.

(C) She forgot her airplane ticket.

(D) She does not know where the gate is.

**51.** Where is the woman’s final destination?

(A) Chicago

(B) New York

(C) Los Angeles

(D) San Francisco

**52.** What does the man tell the woman to do?

(A) Present her identification

(B) Call a travel agent

(C) Check her luggage

(D) Go to an airport gate

***Questions 53-55 refer to the following conversation.***

**(M-Am)** Hi, Mary, how’s your \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ going?

**(W-Br)** I’ve been to look at \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, but they’re all \_\_\_\_\_\_\_\_\_\_\_\_\_.

It’s just so expensive to live in this area.

**(M-Am)** Some of my friends have had luck \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

on this Web site that we found. Maybe \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_?

I can send you the address.

**(W-Br)** I’m ready to try anything, so thanks for the idea.

**53.** What are the speakers discussing?

(A) Designing a Web site  
(B) Finding an apartment  
(C) Buying a computer  
(D) Getting a job

**54.** What problem does the woman mention?

(A) A missing document  
(B) High rent prices  
(C) Long working hours  
(D) A broken computer

**55.** What does the man suggest?

(A) Buying a newspaper  
(B) Writing a resume  
(C) Moving to a different city  
(D) Consulting a Web site

**II. BÀI TẬP VỀ NHÀ:**

***Questions 56-58 refer to the following conversation.***

**(W-Am)** What should we do to thank our sponsors this year?

**(M-Am)** Well, let’s do more than \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ like we did last year. I

was thinking about \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ with our name on them –

something that would remind them of us every day.

**(W-Am)** Hey, that’s a good idea. I think that \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ makes

those. I’ll give them a call.

**(M-Am)** Make sure they know we’ll need them soon; we’d want the sponsors \_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_** before the end of the year.

**56.** What do the speakers want to do?

(A) Plan a party

(B) Decorate their offices

(C) Write a letter

(D) Thank some sponsors

**57.** What did the organization send out last year?

(A) Cards

(B) Calendars

(C) Awards

(D) Product samples

**58.** Who does the woman want to call?

(A) Her manager

(B) The post office

(C) A decorator

(D) A copy shop

***Questions 59-61 refer to the following conversation.***

**(M-Br)** Fran, I’m on my way over to Hanover’s \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ for anyone

in the office who wants it. I already got orders from the ten of us working

upstairs. Do you want anything?

**(W-Am)** Sure. Can you get me a salad with French dressing, and a cup of soup? I’m

in the middle of \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ so I’d appreciate it.

**(M-Br)** OK, I should be back in \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**(W-Am)** Wait – before you go, let me see if \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

to eat. She likes Hanover’s a lot.

**59.** What type of business most likely is Hanover’s?

(A) A construction firm  
(B) An office supply store  
(C) A clothing shop  
(D) A restaurant

**60.** When will the man probably return?

(A) In 10 minutes  
(B) In 20 minutes  
(C) In 30 minutes  
(D) In 40 minutes

**61.** What will the woman probably do next?

(A) Ask a coworker a question  
(B) Prepare some food  
(C) Wait for a document  
(D) Sign a contract

***Questions 62-64 refer to the following conversation.***

**62.** What is stated about Ms. Endo?

(A) She is preparing a publicity campaign.

(B) She is a traveling to Tokyo.

(C) She has been promoted.

(D) She works for two companies.

**63.** What will Ms. Endo need to do?

(A) Make a reservation

(B) Hire new employees

(C) Contact the vice-president

(D) Schedule a meeting

**64.** What does the woman say about her friend Dan?

(A) He knows Ms. Endo.

(B) He recently changed companies.

(C) He speaks Japanese.

(D) He is interested in a new job.

***Questions 65-67 refer to the following conversation.***

**65.** What are the speakers discussing?

(A) A job interview

(B) A bank card

(C) A registration

(D) A loan

**66.** When is the appointment?

(A) On Monday

(B) On Tuesday

(C) On Wednesday

(D) On Thursday

**67.** What does the man need to do?

(A) Make a payment

(B) Make a telephone call

(C) Reschedule an appointment

(D) Fill out an application

***Questions 68-70 refer to the following conversation.***

**68.** Where does the man work?

(A) At a shipping company  
(B) At a travel agency  
(C) At an airline  
(D) At a government agency

**69.** What does the woman’s company make?

(A) Cargo airplanes  
(B) Ocean ships  
(C) Packaging materials  
(D) Construction machinery

**70.** What will the speakers probably do next?

(A) Deliver a machine  
(B) Board an airplane  
(C) Discuss a business contract  
(D) Inspect a building project

|  |
| --- |
| **UNIT 3** |

**I. LUYỆN TẬP TRÊN LỚP**

***Questions 41-43 refer to the following conversation.***

**(M-Br)** Welcome back, Flora! How was Spain?

**(W-Am)** Wonderful, thanks. I went with a few friends – we stayed at a small hotel in

Valencia for two weeks.

**(M-Br)** Yeah, I really enjoy Valencia when I visited my family there last year. Did

you do a lot of sightseeing?

**(W-Am)** Only a little, really. We were more interested in lying on the beach in front

of the hotel every day. Once in a while, we did try out a new restaurant

though.

**41.** Where did Flora stay in Valencia?

(A) In a hotel

(B) At a friend’s house

(C) With relatives

(D) At a campsite

**42.** When did the man go to Valencia?

(A) Last week

(B) Two weeks ago

(C) Last year

(D) Two years ago

**43.** How did Flora mainly spend her vacation?

(A) Trying new restaurants

(B) Relaxing on a beach

(C) Shopping in stores

(D) Visiting her family

***Questions 44-46 refer to the following conversation.***

**(W-Br)** Excuse me. I think \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ on a table when I was here this

afternoon. Has anyone found them?

**(M-Br)** Let me check our \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_. No, I’m sorry, they aren’t here.

**(W-Br)** Could you do me a favor and call me if you find them? It’s difficult for me

to read without them and I have to \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ tonight.

**(M-Br)** I understand. After we reshelve the books tonight, I’ll \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

around the library and call you if I find them.

44. What is the woman looking for?

(A) A book  
(B) A set of shelves  
(C) A new table  
(D) A pair of glasses

45. What does the man say he will do?

(A) Order the item  
(B) Repair the item  
(C) Look for the item  
(D) Replace the item

46. Where does this conversation take place?

(A) In a library  
(B) In a furniture store  
(C) In a classroom  
(D) In a doctor’s office

***Questions 47-49 refer to the following conversation.***

**(M-Am)** Clara, is that really you? I didn’t expect to see you here.

**(W-Br)** Hi, Mark! I hadn’t planned to come, but 47I couldn’t miss our \_\_\_\_\_\_\_\_\_\_\_

**\_\_\_\_\_\_\_\_\_\_**. It’s really nice to be back on campus, isn’t it?

**(M-Am)** It is. I can’t believe it’s been ten years since \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

Remember the time we \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ in the chess

competition?

**(W-Br)** Of course – that’s one of my best memories from our university days.

**47.** How do the speakers know each other?

(A) From the university

(B) From a conference

(C) From the office

(D) From a holiday party

**48.** How many years ago did the speakers last see each other?

(A) Two

(B) Five

(C) Ten

(D) Fifteen

**49.** What does the woman say is one of her favorite memories?

(A) Learning to play chess

(B) Attending a reunion

(C) Winning a prize

(D) Giving a presentation

***Questions 50-52 refer to the following conversation.***

**(W-Br)** Here are my keys. Can you give me an idea of when I should come back to

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_?

**(M-Am)** We need to rotate the tires, change the oil, and perform \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

so it’ll probably be ready around 5 o’clock.

**(W-Br)** I can be back here by five, but I’ll need to get to and from my office today.

Where \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_?

**(M-Am)** The bus stop is about two hundred meters down that way. There are

normally \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ every 10 minutes or so. We’ll see

you at the end of the day.

**50.** Where does this conversation most likely take place?

(A) In a theater  
(B) At an auto repair shop  
(C) In a parking garage  
(D) At a car rental agency

**51.** When will the woman probably return?

(A) At 2 o’clock  
(B) At 4 o’clock  
(C) At 5 o’clock  
(D) At 10 o’clock

**52.** Where does the man direct the woman to go?

(A) To a bus stop  
(B) To an office building  
(C) To a store  
(D) To an apartment building

***Questions 53-55 refer to the following conversation.***

**(M-Br)** Ms. Lewis, after looking at your résumé and interviewing you, we’ve

decided to offer you a job \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ here at Harper

Industries.

**(W-Br)** Thank you, Mr. Andrews. I’d like to accept the offer. When I first saw the

advertisement for this position, I felt this would be a perfect opportunity

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ in sales.

**(M-Br)** Great. Now you’ll need to see Ms. Avery in the human resources

department to \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_. How soon do you think you

can start?

**(W-Br)** Well, I’d say \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**53.** What kind of employee will the business hire?

(A) A sales representative  
(B) A secretary  
(C) A scientific researcher  
(D) A factory worker

**54.** Why must Ms. Lewis visit the human resources department?

(A) To pick up an application  
(B) To interview for a job  
(C) To hand in a resume  
(D) To fill out some papers

**55.** When does Ms. Lewis say she could start working?

(A) In a week  
(B) In three weeks  
(C) In two months  
(D) In three months

**II. BÀI TẬP VỀ NHÀ**

***Questions 56-58 refer to the following conversation.***

**(M-Am)** Julie, \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ from London?

**(W-Am)** Well, if my meetings go really well, I could be back by next Tuesday, but I

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_. Why do you ask?

**(M-Am)** Stephanie announced that she’s moving to Boston for a new job. So I’m

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ at Vega’s Restaurant next Wednesday, and I was

hoping you’d be able to come.

**(W-Am)** I won’t be able to make it on Wednesday, but thanks for letting me know

about Stephanie. I’ll be sure \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ before I leave.

She’s been a great colleague, and I want to say good-bye.

**56.** What does the man want to know?

(A) Julie’s travel schedule  
(B) The date of a party  
(C) Stephanie’s new address  
(D) The location of a restaurant

**57.** What will take place next Wednesday?

(A) A dinner with a client  
(B) A farewell party for a coworker  
(C) A reception for new employees  
(D) A lunch with some friends

**58.** What is Julie planning to do before her trip?

(A) Rearrange her travel plans  
(B) Interview for a new job  
(C) Meet with Stephanie  
(D) Attend a party

***Questions 59-61 refer to the following conversation.***

**(W-Am)** All the guests are seated. Is the food \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_?

**(M-Am)** No, it’s not. I just spoke to the caterers. Apparently there was some

miscommunication. They thought dinner was \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_,

at seven-thirty.

**(W-Am)** Seven-thirty? That means the presentations won’t start until nine o’clock.

I’ll have to tell the guests \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

**59.** What are the speakers discussing?

(A) The menu for an event

(B) A dinner for guests

(C) The subject of a presentation

(D) A conference call

**60.** What will happen at 7:30?

(A) Awards will be presented.

(B) The caterers will be notified.

(C) Food will be served.

(D) The guests will be seated.

**61.** What will the woman probably do next?

(A) Cancel a presentation

(B) Change the seating arrangement

(C) Call a different catering service

(D) Tell the guests about a delay

***Questions 62-64 refer to the following conversation.***

**62.** What are the man and woman discussing?

(A) An airline policy

(B) A company event

(C) An online business

(D) A proposed budget

**63.** What does Mark say about the Shanghai expenses?

(A) The current costs seem low.

(B) The estimates look good.

(C) The amount is the same as last year’s.

(D) The living costs were not in the budget.

**64.** What does Karen say she will do?

(A) Read a brochure

(B) Call a travel agent

(C) Check last year’s record

(D) Find information on the Internet

***Questions 65-67 refer to the following conversation.***

**65.** Why did the man call?

(A) To speak with a retail clerk  
 (B) To cancel an appointment  
 (C) To set up a job interview  
 (D) To renew a subscription

**66.** What does the woman offer to do for the  
 caller?

(A) Take him to his doctor’s office  
 (B) Reschedule his appointment  
 (C) Help him place an order  
 (D) Review his work

**67.** Why does the man decide to call back

later?

(A) He does not know when he will have

free time.

(B) He has forgotten his subscription

number.  
 (C) He wants directions to the doctor’s

office.  
 (D) He needs information about a

prescription.

***Questions 68-70 refer to the following conversation.***

**68.** Who is the woman probably talking to?

(A) A store manager

(B) A delivery person

(C) A computer programmer

(D) A store clerk

**69.** When did the woman expect her

computer and printer?

(A) On April 1

(B) On April 2

(C) On April 4

(D) On April 10

**70.** What does the man say he will do this

afternoon?

(A) Make a phone call

(B) Repair a computer

(C) Deliver an order

(D) Check a printer